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## EDUCATION DAY **MORNING SCHEDULE**

### **8:00 - 8:50 AM**

CELEBRATE THE SEASONS! GM SUMMER SEASONAL 2018	<b>RM 4/5</b>
THE COMPETITIVE THREAT OF LIDL	<b>RM 7/8</b>
THE POWER OF MEAT 2017	<b>RM 10/11</b>

### **9:00 - 9:50 AM**

THE DELI EXPERIENCE	<b>RM 4/5</b>
MARKETPLACE INSIGHTS & SALES FORECASTING	<b>RM 7/8</b>
GO FOR GROWTH - NATURAL, ORGANIC, SPECIALTY	<b>RM 10/11</b>
INCREASING SALES IN THE PRODUCE DEPARTMENT	<b>RM 13/14</b>

### **10:00 - 10:50 AM**

DIFFERENTIATE AND GROW YOUR BAKERY BUSINESS	<b>RM 4/5</b>
DIFFERENTIATE AND GROW YOUR TALENT	<b>RM 7/8</b>
PRIVATE BRANDS TRUST AND TRANSPARENCY	<b>RM 10/11</b>
NAVIGATING DIGITAL E-COMMERCE	<b>RM 13/14</b>

### **11:00 - 11:50 AM**

HOW TO UNLOCK HBC SALES POTENTIAL IN YOUR STORE	<b>RM 4/5</b>
PROTECTING YOUR BUSINESS INVESTMENTS	<b>RM 6</b>
THE THREAT OF DOLLAR STORES & ONLINE SHOPPING	<b>RM 10/11</b>





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## EDUCATION DAY **AFTERNOON SCHEDULE**

### **1:00 - 1:50 PM**

QUICK & EASY MEALS

**BALLROOM**

### **2:00 - 2:50 PM**

DIFFERENTIATE AND GROW YOUR BAKERY BUSINESS

**RM 4/5**

PRIVATE BRANDS TRUST AND TRANSPARENCY

**RM 7/8**

THE POWER OF MEAT 2017

**RM 10/11**

GO FOR GROWTH - NATURAL, ORGANIC, SPECIALTY

**RM 13/14**

### **3:00 - 3:50 PM**

THE DELI EXPERIENCE

**RM 4/5**

HOW TO UNLOCK HBC SALES POTENTIAL IN YOUR STORE

**RM 6**

INCREASING SALES IN THE PRODUCE DEPARTMENT

**RM 7/8**

DIFFERENTIATE AND GROW YOUR TALENT

**RM 10/11**

THE THREAT OF DOLLAR STORES & ONLINE SHOPPING

**RM 13/14**

### **4:00 - 4:50 PM**

CELEBRATE THE SEASONS! GM SUMMER SEASONAL 2018

**RM 4/5**

PROTECTING YOUR BUSINESS INVESTMENTS

**RM 6**

MARKETPLACE INSIGHTS & SALES FORECASTING

**RM 7/8**

THE COMPETITIVE THREAT OF LIDL

**RM 10/11**

NAVIGATING DIGITAL E-COMMERCE

**RM 13/14**

